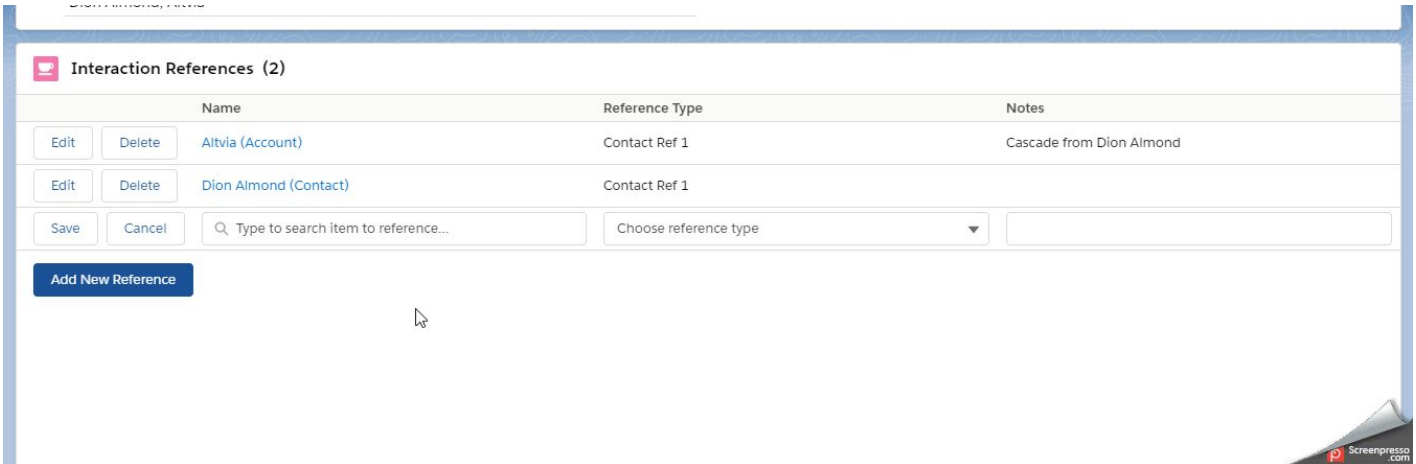


AIM Updates: February 18, 2020

- **When searching for an Interaction Reference, get more information when you hover:** When you search for records to add as a reference to interaction, they might see a list of similarly (or identically named) results. We added a new feature that displays a popup of the compact layout when you hover over a particular result, so that you can figure out exactly which record you're about to reference.



The screenshot shows a web interface titled "Interaction References (2)". It contains a table with the following data:

Name	Reference Type	Notes
Altvia (Account)	Contact Ref 1	Cascade from Dion Almond
Dion Almond (Contact)	Contact Ref 1	

Below the table, there is a search bar with the placeholder text "Type to search item to reference..." and a dropdown menu labeled "Choose reference type". There are also "Edit" and "Delete" buttons for each row, and a "Save" button. At the bottom left, there is a blue button labeled "Add New Reference".

- **A little help stopping duplicate Interaction References:** Now, the interaction reference component you see in the GIF above will stop you from creating any duplicate references unintentionally.
- **Quick check for whether Interactions have files attached:** We've added a new checkbox called *Files Attached?* that will, going forward, indicate whether Interactions have any files attached.
- **Increased Efficiency Through Back-end Enhancements**